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UNITED ARAB EMIRATES
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UAE – U.S.
HISTORICAL TRADE RELATIONSHIPS

ARIZONA REPORT

2020 UPDATE

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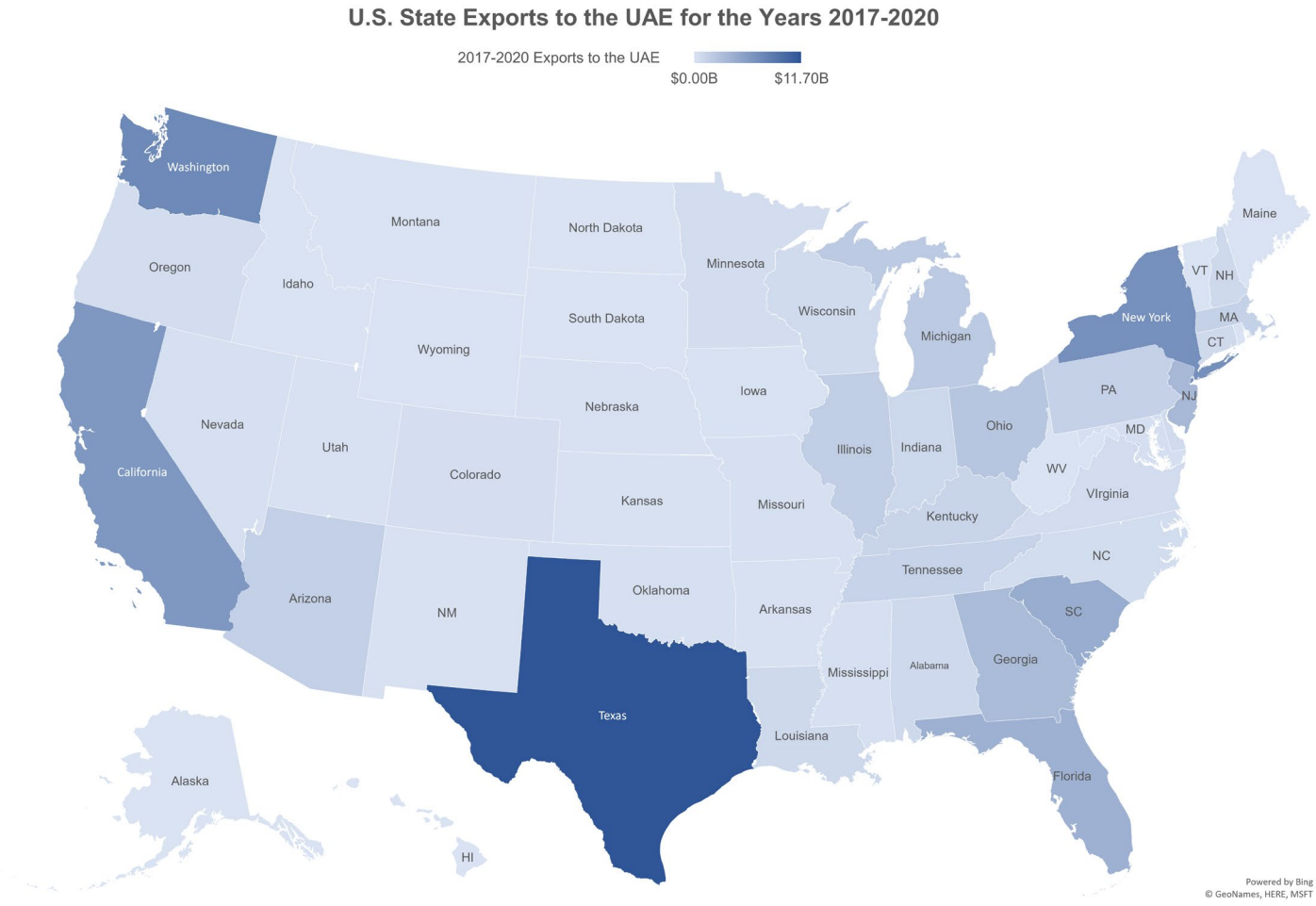
Arizona Exports to the UAE



A **13th**

Largest Exporting State

B **$1.6B**

Four-Year Total Exports

C **Other Transportation Equipment**

Top Exporting Sector

D **Other Transportation Equipment**

Sector with Largest Increase in Exports Since 2019

E **$116.1M**

Trade Surplus in 2020

F **6,363**

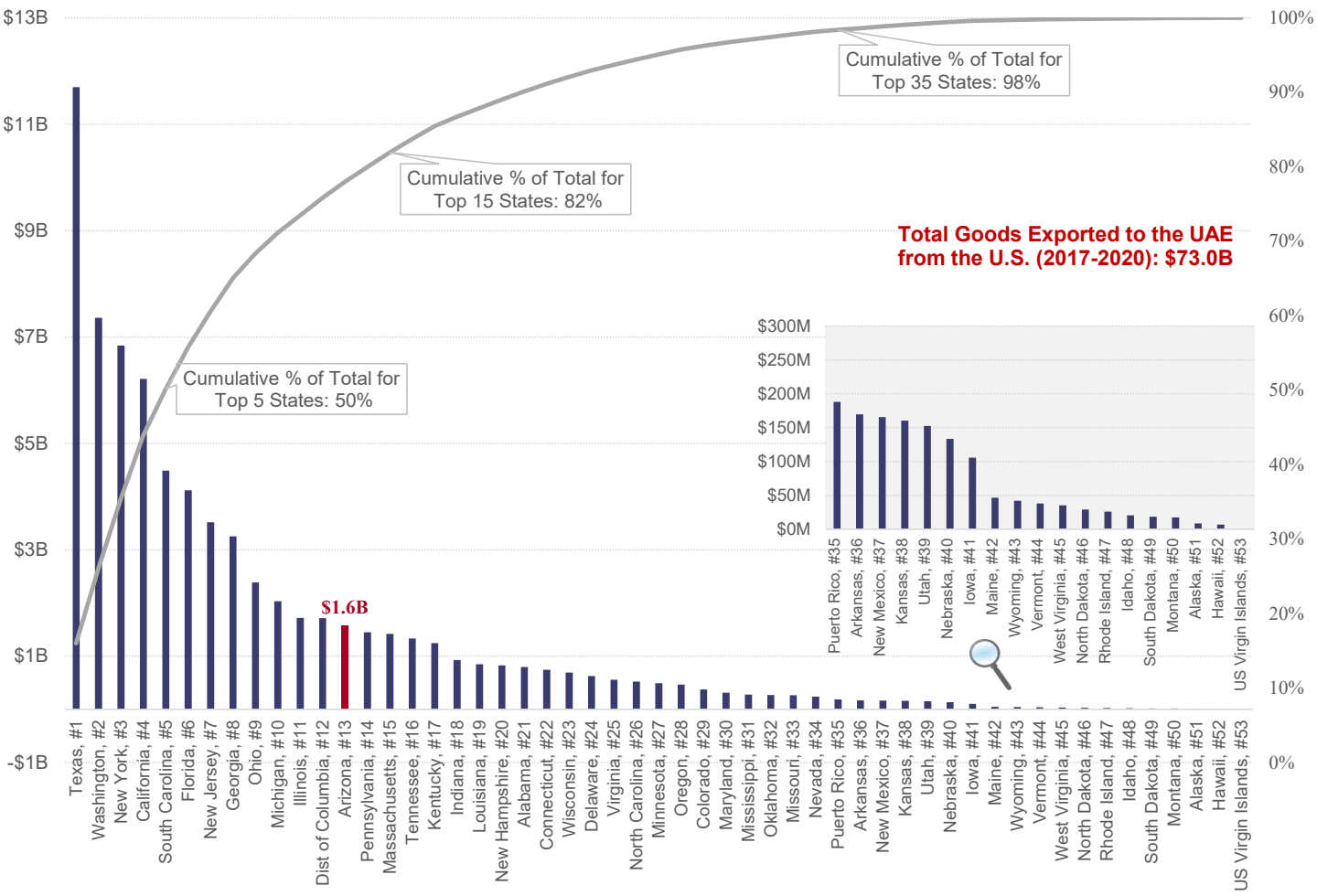
Jobs Supported by Exports in 2020

Arizona Exports to the UAE

I

A Arizona ranked 13th among U.S. states and territories with $1.6B in goods exported to the UAE between 2017 and 2020

Exhibit I.1 | U.S. State Rankings of Exports to the UAE ($ in Billions)



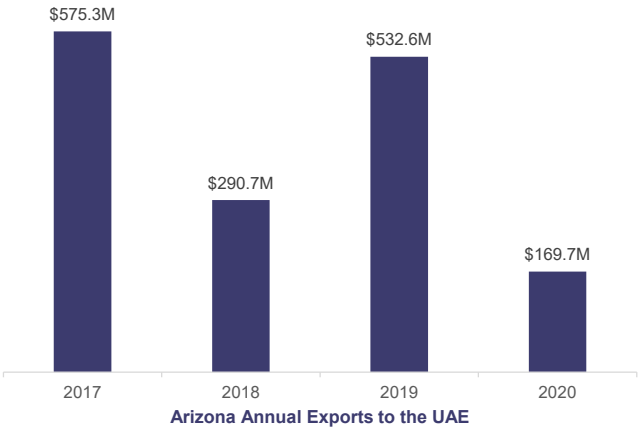
Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)

Arizona Exports to the UAE

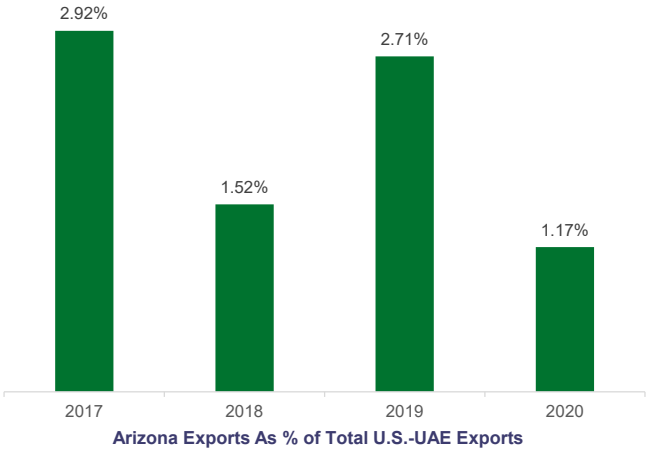
B

Overall U.S. exports were affected by the global pandemic in 2020. The total value of 2020 goods exported by the state, as well as its percentage of total U.S. exports, decreased compared to 2019.

Exhibit I.2 | Arizona Export Values and Percent of Total by Year



Arizona Annual Exports to the UAE



Arizona Exports As % of Total U.S.-UAE Exports

$ in millions

Rank	State	2017	2018	2019	2020	Trend Line	2017-2020
	All U.S. States	$19,690.6	$19,163.1	$19,621.2	$14,491.7		$72,966.7
13	**Arizona**	**2.9%**	**1.5%**	**2.7%**	**1.2%**		**2.1%**
		$575.3	*$290.7*	*$532.6*	*$169.7*		*$1,568.2*
1	Texas	11.0%	16.3%	17.9%	19.9%		16.0%
		$2,172.7	*$3,125.5*	*$3,508.3*	*$2,889.9*		*$11,696.3*
5	South Carolina	2.0%	6.2%	12.1%	3.7%		6.2%
		$395.2	*$1,182.3*	*$2,373.1*	*$537.5*		*$4,488.1*
10	Michigan	2.4%	2.3%	3.1%	3.4%		2.8%
		$479.9	*$447.2*	*$613.4*	*$494.2*		*$2,034.8*
20	New Hampshire	0.8%	0.7%	0.9%	2.4%		1.1%
		$165.2	*$134.3*	*$178.6*	*$348.2*		*$826.4*
30	Maryland	0.6%	0.4%	0.3%	0.4%		0.4%
		$114.8	*$75.1*	*$61.1*	*$63.0*		*$314.1*

Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)

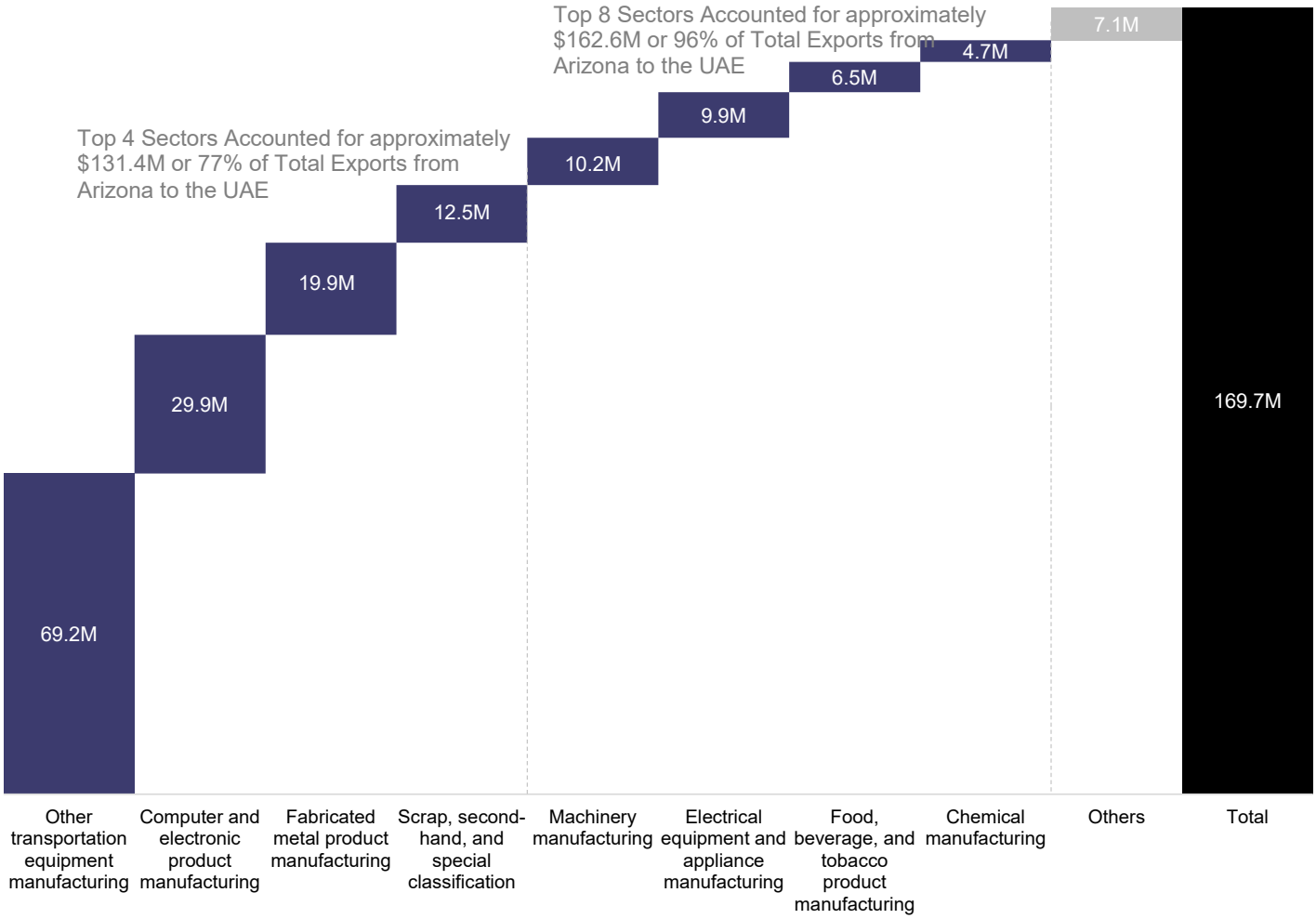
Arizona Exports to the UAE

I

C

In 2020, *Other Transportation Equipment Manufacturing* and *Computer and Electronic Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Arizona's Exporting Sectors in 2020



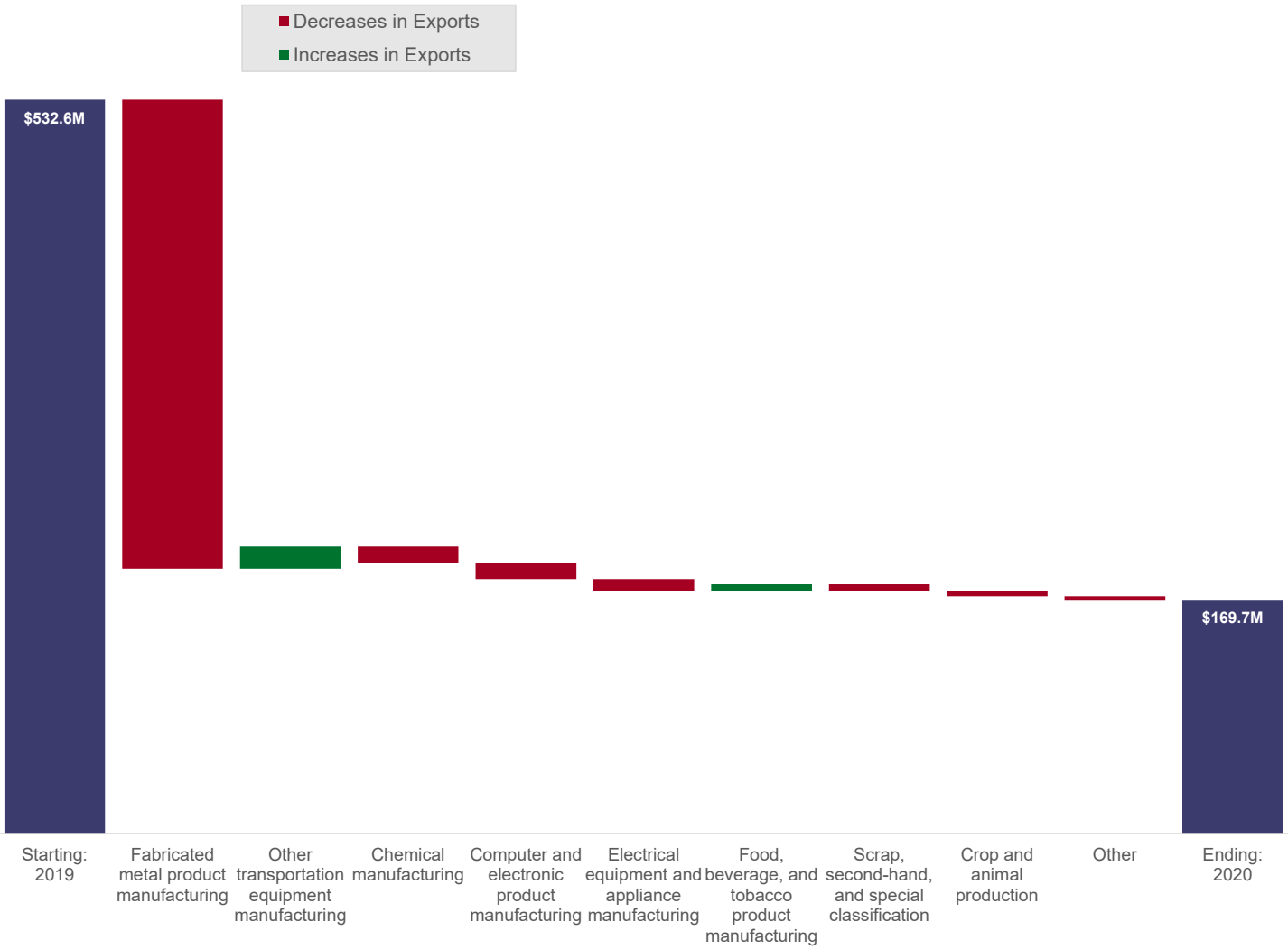
Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)

Arizona Exports to the UAE

I

D From 2019 to 2020, *Other Transportation Equipment Manufacturing* sector had the largest increase in exports. *Fabricated Metal Product Manufacturing* sector had the largest decrease.

Exhibit I.4 | Arizona's Exporting Sector Movements From 2019 to 2020

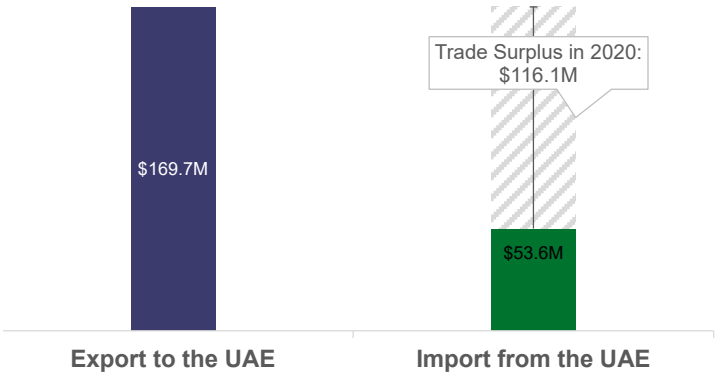


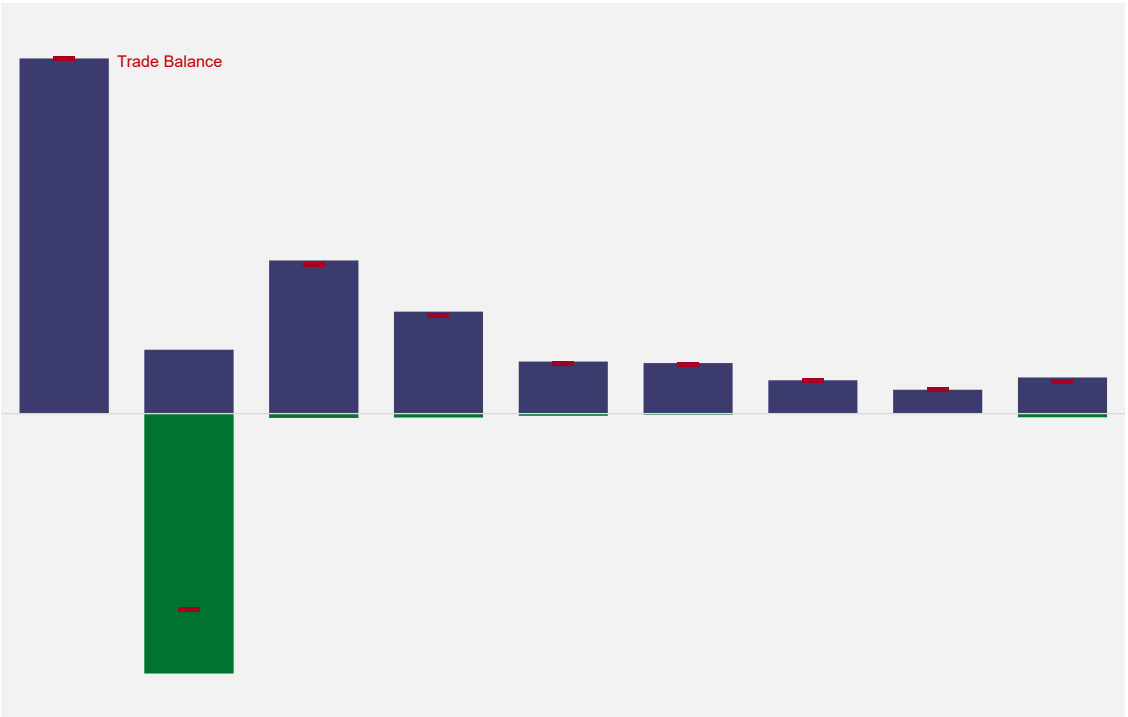
Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)

Arizona Exports to the UAE

E Arizona had a $116.1M trade surplus with the UAE in 2020

Exhibit I.5 | Arizona's Trade Surplus with the UAE by Sector





	Other transportation equipment manufacturing	Scrap, second-hand, and special classification	Computer and electronic product manufacturing	Fabricated metal product manufacturing	Machinery manufacturing	Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Chemical manufacturing	Other
Exports	$69.2M	$12.5M	$29.9M	$19.9M	$10.2M	$9.9M	$6.5M	$4.7M	$7.1M
Imports	$0.02M	$50.63M	$0.84M	$0.73M	$0.39M	$0.21M	$0.00M	$0.04M	$0.72M
Balance	$69.2M	-$38.2M	$29.0M	$19.2M	$9.8M	$9.7M	$6.5M	$4.6M	$6.4M

Source: US Census Bureau USA Trade Online (excluding exports where state was not specified)

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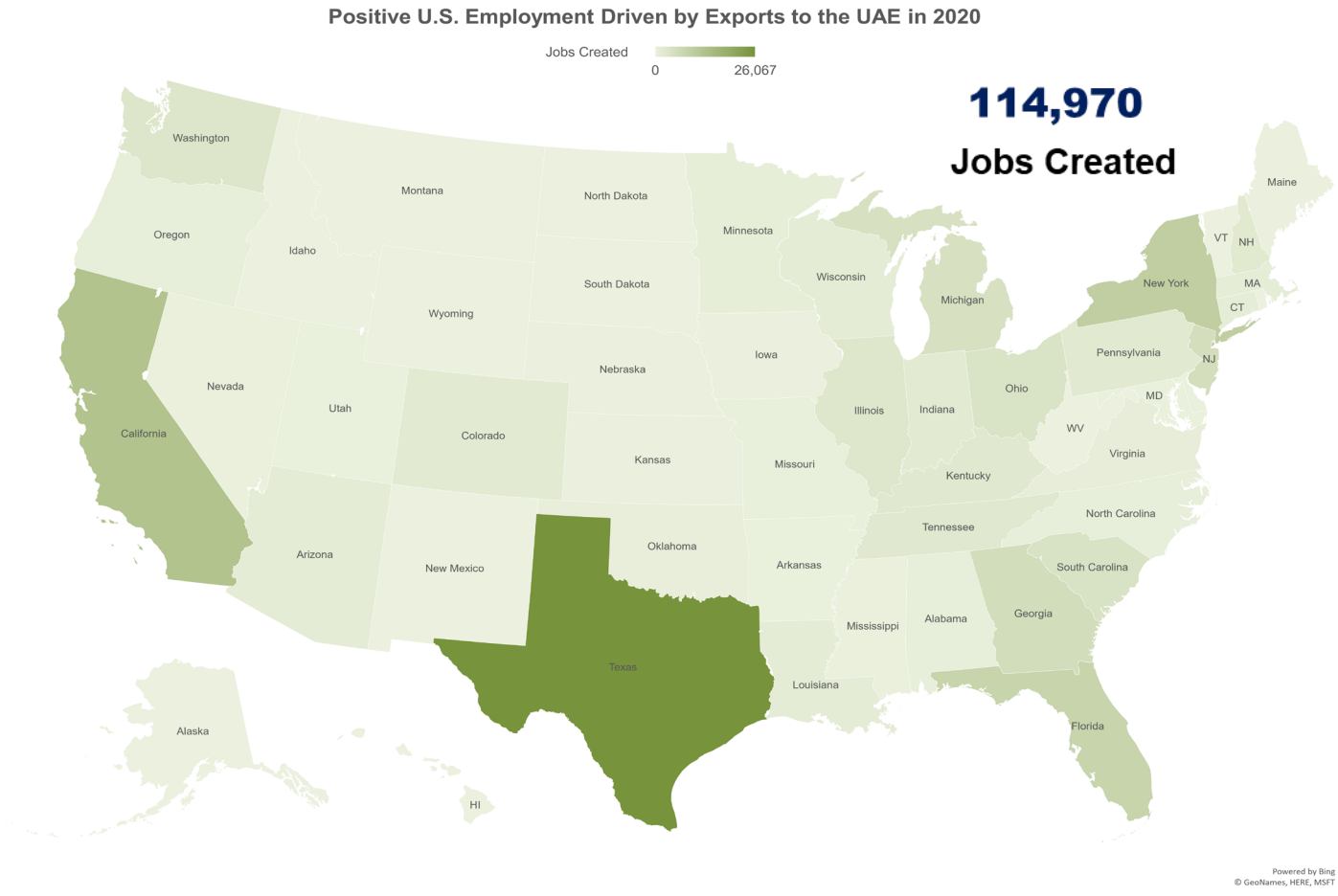
Arizona 2020 Employment Driven by Export to the UAE



1,423 Jobs out of 114,970 Total Jobs Created in the U.S. by the UAE

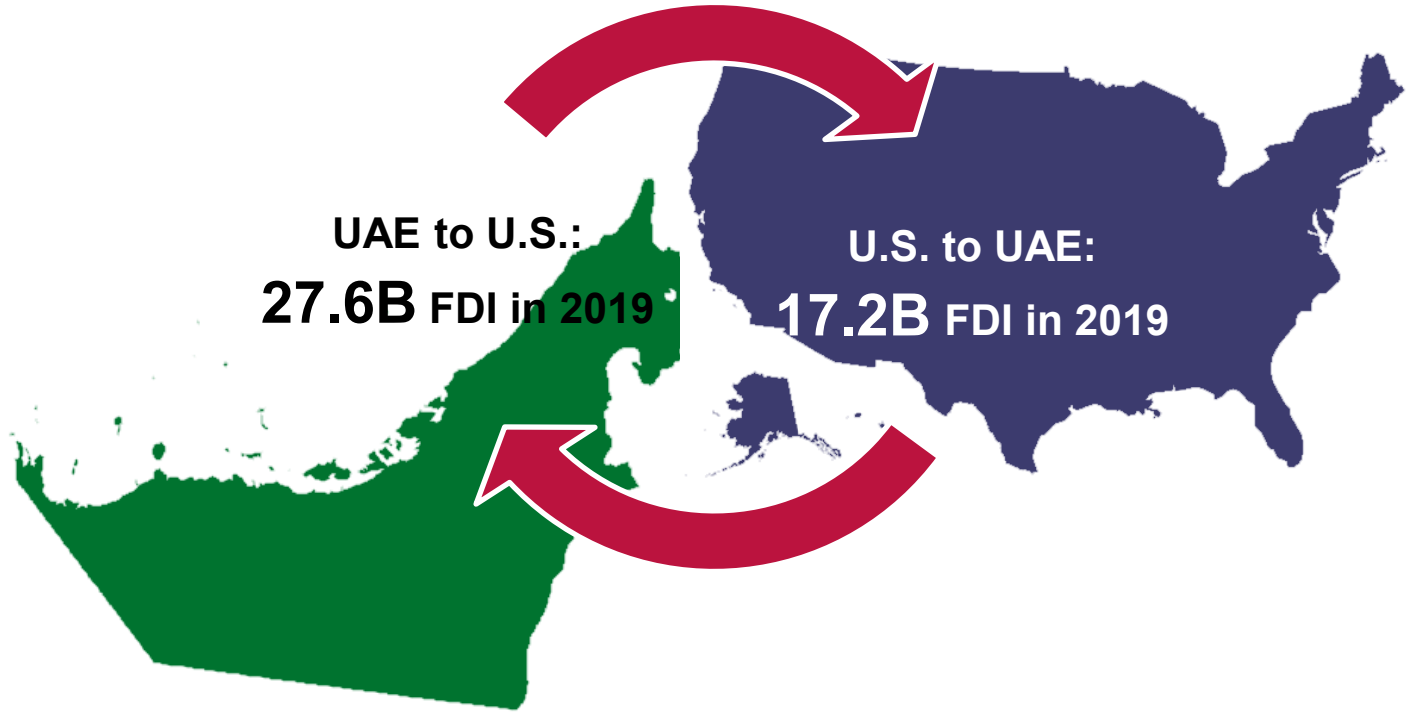
Employment Driven by Arizona's Exports of Manufactured Goods to the UAE*	1,423	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		584	226	31	194	80
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		77	64	21	9	

** The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2020.*
*** Some sectors may show 0 due to rounding.*

Source: US Census Bureau USA Trade Online & US DoC BEA Regional Input-Output Multipliers State Data

Foreign Direct Investment

III



A

$27.6B

2019 UAE total FDI in U.S.

B

Financial Services Sector

Benefited from UAE's investments in Arizona since 2013

C

ICT & Electronics Sector

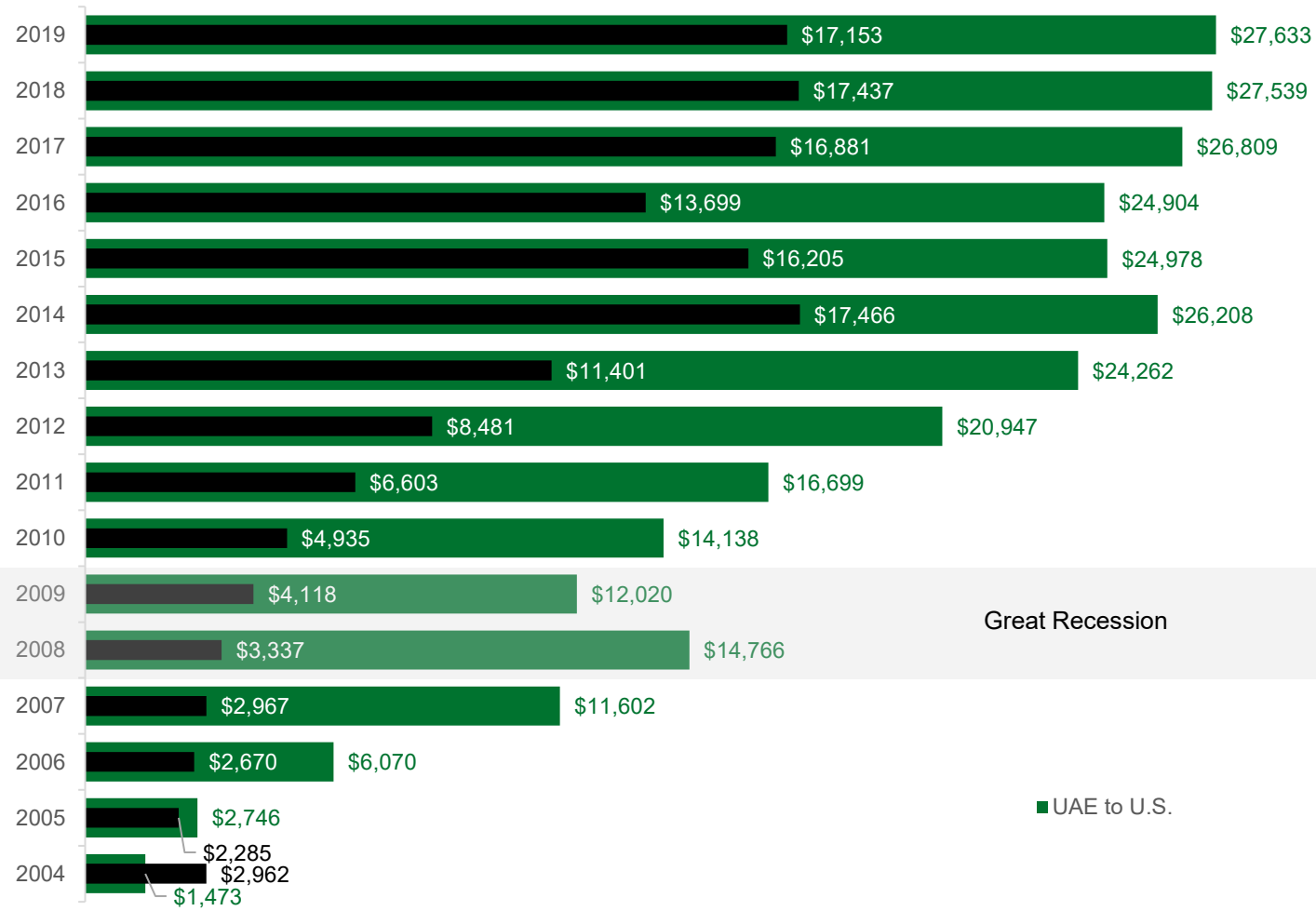
Benefited from Arizona's greenfield investments in the UAE in 2020

Bilateral FDI between the U.S. and UAE

A

UAE made $27.6B total investment in U.S. in 2019. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



Source: US Department of Commerce, Bureau of Economic Analysis

UAE FDI in Arizona

B Since 2013 UAE expanded existing investments and made greenfield investments in Arizona in the *Financial Services* sector

Exhibit IV.2 | Certain UAE Investors in U.S. by Sector Since 2013

2013	Financial services	**UAE Exchange Centre**

Source: © fDi Markets, Financial Times Ltd 2020 based on public information

Arizona 2020 Greenfield and Expanded FDI in the UAE

C Investments were made in the *ICT & Electronics* sector in 2020.

Exhibit IV.3 | Certain Arizona Investors in UAE by Sector in 2020

Sector	Arizona Investing Entities to the UAE
ICT & Electronics	| JDA Software Group $5.8

Source: © fDi Markets, Financial Times Ltd 2020 based on public information

APPENDICES

Appendix A

IV

Arizona's Top Exporting Commodities to the UAE in 2020

This exhibit only displays commodities with annual export amounts exceeding $1M

Sector	Top Commodity	Export Value
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	68.9M
Computer and electronic product manufacturing	3345 Navigational/measuring/medical/control Instrument	14.0M
	3342 Communications Equipment	5.6M
	3341 Computer Equipment	5.2M
	3344 Semiconductors & Other Electronic Components	2.8M
	3343 Audio & Video Equipment	1.8M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	17.2M
Scrap, second-hand, and special classification	9900 Other Special Classification Provisions	10.9M
	9300 Used Or Second-hand Merchandise	1.5M
Machinery manufacturing	3339 Other General Purpose Machinery	4.2M
	3336 Engines, Turbines & Power Transmsn Equip	2.1M
	3334 Hvac & Commercial Refrigeration Equipment	2.0M
	3331 Ag & Construction & Machinery	1.5M
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesoi	6.6M
	3352 Household Appliances And Misc Machines, Nesoi	1.6M
	3353 Electrical Equipment	1.6M
Food, beverage, and tobacco product manufacturing	3111 Animal Foods	5.8M
Chemical manufacturing	3254 Pharmaceuticals & Medicines	2.0M
	3259 Other Chemical Products & Preparations	1.8M
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities	1.4M
Primary metal manufacturing	3311 Iron & Steel & Ferroalloy	1.5M

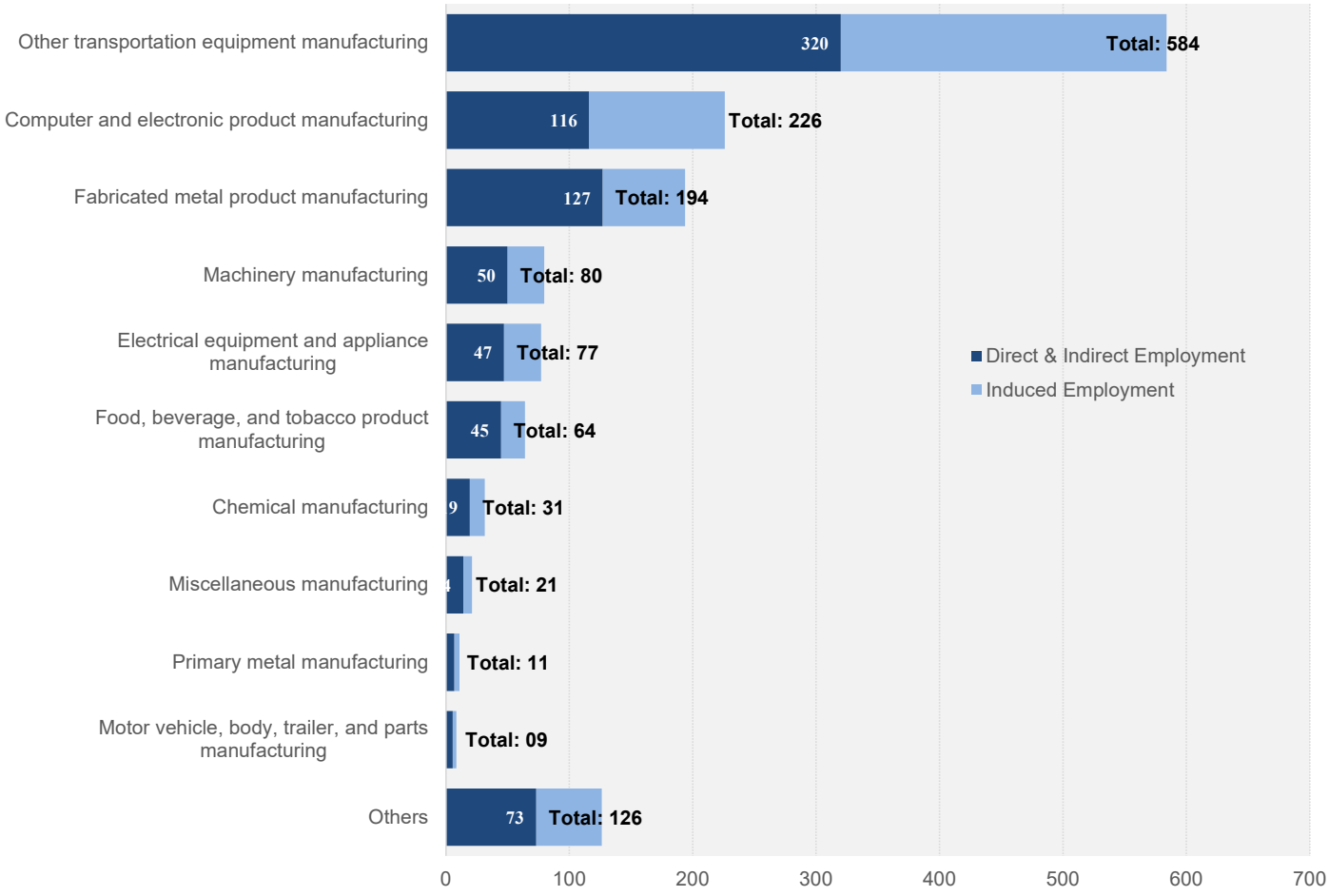
Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Source: US Census Bureau USA Trade Online

Appendix B

IV

Employment Driven by Top 10 UAE-Exporting Sectors in Arizona in 2020



Source: US Census Bureau USA Trade Online & US DoC BEA Regional Input-Output Multipliers State Data